Local Carrier Resources for AEP

Certification/Training Information: If you haven't yet completed, you'll need to certify in order to talk about these plans with clients and order materials.

Easiest Way to Find In-Network Providers: With all of the changes to networks and providers this year, we wanted to give you a comprehensive guide to finding carrier networks.

Best Contacts for Each Carrier

Additional Tools & Resources: We've listed out the available materials—Please reach out to us if you'd like to receive any of these!

Allina Health | Aetna

Certifications:

- https://aetna.cmpsystem.com/page/login
- No hard deadline to complete Agents won't be able to order marketing materials until they are ready to sell
- Once complete, it does take 48 hours to update

In-Network Providers:

Allina Health | Aetna – Find a Provider

Contact:

Hope Schumacher–*Medicare Manager* Schumacherh@AllinaHealthAetna.us.com

507-571-9480, Call or Text (when texting for the first time, list agent name)

Additional Tools & Resources:

- Broker Self Service Tools AHA
- AHA Fact Sheet
- 2025 Plan Guide Metro Central
- 2025 Plan Guide Brown Nicollet
- 2025 Diabetic Supply info BGM and CGM AHA

Blue Cross Blue Shield of Minnesota

Certifications:

- 2025 Blue Cross and Blue Shield of MN Certification Training
- Completed by 9/30, contact LeClair for next steps if questions

In-Network Providers:

Contact:

Michelle Forkenbrock—Sales and Account Mgmt Conslt Sr michelle.forkenbrock@bluecrossmn.com

Additional Tools & Resources

- Value of Blue PDF: Does not call out provider networks specifically but does show we continue to have a strong Blue Cross provider network in a year there is a lot of disruption
- https://connect.bluecrossmn.com/ Connect portal, 2025 materials
- Medicare plan documents | Blue Cross MN: Marketing materials, EOC's, ANOC's, Provider and Pharmacy links, member FAQs, etc.

HealthPartners

Certifications:

- https://healthpartners.brainier.com/#/login
- Broker portal: www.healthpartners.com/broker
- There is no hard deadline for completion, but they can't discuss 2025 until it's done

Contact:

Pamela Michael—*Medicare Business Development Sales Executive* Pamela.R.Michael@HealthPartners.com

In-Network Providers:

- In the toolkit link and under Medicare with the corresponding state, they will find where they can take the certifications, search provider networks and use the Visit the find Care tool. All the directories are in the network information.
- Bottom line, their broker portal is where they will find everything they need for a successful AEP!

United Healthcare

Certifications:

• <u>www.uhcjarvis.com</u> and click on *Learning Lab*. The Certifications will show up in their Assigned Training. Technically there is not a hard deadline, but best to complete by 10/1.

In-Network Providers:

- To find in-network providers, log in to Jarvis and click on Find a Doctor.
- This public-facing link will also work Rally Provider Lookup
- UHC In-Network providers include (but not limited to) Mayo, Allina, M Health Fairview, North Memorial, Hennepin Healthcare (HCMC), Sanford, U of M Physicians, Mankato Clinic, Avera, Winona, Entira, St. Luke's, Voyage
- CentraCare is not in network with UHC plans, but they will accept members as patients and bill the plan. Members pay the out-of-network copay.
- Wisconsin: Gunderson is also not in network, but similar to CC, they will accept our members and bill the plan. Members pay the OON copay.
- UHC is in negotiations with HealthPartners/Park Nicollet and Essentia. They are hoping to reach an agreement to remain in network for 2025. If an agreement is not reached by 12/31/2024, then HealthPartners/Park Nicollet and Essentia will be out of network.

Contact:

Melanie Brunner-*Market Growth Manager, MN* melanie_brunner@uhc.com

Additional Tools & Resources: Reach out to LeClair for more information!

- UHC AEP Agent Playbook
- ANOC presentation: Uploaded to Agent Toolkit this is more of a "Get the Most out of your Plan" presentation and less of a "Here Are All The Changes." It won't specifically call out all the changes in copays and benefits, so agents can download the actual ANOC from the Sales Materials Portal and have that handy.

UCare

Certifications:

- https://leclairgroup.com/ucare2024annualcertification/
- Use the link above to access the UCARE Training for Medicare + Individual Products
- Once you've watched the training, scroll down on the page to ACCESS FORM this will lead you to a fillable PDF to complete your UCARE attestation.
- Attach AHIP / Pinpoint / MNSure if applicable

In-Network Providers:

UCare Provider Search

Contact:

Marti Andro-Sales Manager, Broker and Individual Sales mandro1@ucare.org 612-676-3518

Additional Tools & Resources: Reach out to LeClair for more information!

 https://www.ucare.org/member-documents: PDF versions of the provider directory, formulary, and other cool tools are available on the Plan documents page. Note that network may vary depending on the plan.

